Message Text

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SUBJ: RESTRICTIONS ON RENTAL HOUSING

REF: (A) STATE 108767 (NOTAL) (B) BUCH 1956

- 1. RESTRICTIONS ON HOUSING OF FOREIGNERS WERE IMPOSED BY DECREE NO. 225 OF DECEMBER 9, 1974, AND PROVIDE THAT FOREIGNERS MAY ONLY STAY IN STATE-OWNED HOUSING OR HOTELS. THE DECREE AFFECTS FOREIGN STUDENTS, GRANTEES, AND NON-COMMERCIAL VISITORS AS WELL AS FOREIGN BUSINESSMEN, AND IS DEFENDED ON BASIS THAT PRIVATE ROMANTLANS WERE "SPECULAHFNGWK BY RENTING THEIR QUARTERS TO FOREIGNERS FOR SPECIAL FAVORS.
- 2. WE HAVE HEARD RUMORS THAT UNSPECIFIEEXEUROPEAN FIRMS MIGHT CLOSE THEIR OFFICES AFTER PUBLICATION OF THE DECREE, BUT KNOW OF NO CASES AND SUSPECT L
 AT COMMERCIAL FACTORS WOULD
 BE OVERRIDING. UNDOUBTEDLY SOME EUROPEAN FIRMS AND SUBSIDIARIES OF US FIRMS IN EUROPE FIND COMMUTING TO BUCHAREST AN EFFECTIVE ALTERNATIVE TO MAINTAINING AN OFFICE HERE. US COMPANY PROBLEMS WERE OUTLINED REFTEL B, BUT NONE HAS CHOSEN TO CLOSE ITS OFFICE. THE ROMANIAN SOLUTION IS TO PROVIDE STATE-OWNED APARTMENTS TO THOSE BUSINESSMEN WHO ARE HERE PERMANENTLY, AND SOME BUILDINGS NOW UNDER CONSTRUCTION HAVE REPORTEDLY BEEN DESIGNATED FOR THIS PURPOSE. UNFORTUNATELY, THE DECREE TOOK FULL EFFECT IN MARCH, BEFORE ANY OF THE NEW HOUSING WAS COMPLETED, AND AGAINST THE BACKGROUND OF EXTREME LIMITED OFFICIAL USE

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HOUSING SHORTAGES FOR ROMANIANS.

- 3. THE HOUSING PROBLEM WAS SERIOUS ENOUGH FOR US BUSINESS EVEN WITHOUT THE DECREE. MOST AMERICANS SENT BY PRIVATE FIRMS TO ROMANIA RENDER TECHNICAL SERVICES UNDER CONTRACT WITH ROMANIAN ENTERPRISES. THEY DO NOT HAVE REPRESENTATIVE OFFICES, AND HAVE BEEN PROMISED GOVERNMENT HOUSING AT ROMANIAN EMDENSE AS A PART OF THEIR CONTRACTS. UNFORTUNATELY, MOST OF THESE CONTRACTS HAVE BEEN WRITTEN WITHOUT SPECIFYING WHAT CONSTITUTES "SATISFACTORY HOUSING", AND MOST HOUSING IS FARHTDPOW US STANDAGKS. SOME FAMILIES HAVE SPENT UP TO TEN MONTHS IN HOTELS, AND OTHERS HAVE LEFT THE COUNTRY FOR ONE OR TWO MONTHS AT A TIME, AWAITING APARTMENTS THEY COULD ACCEPT. GENERALLY SPEAKING, THE CONTRACTING ENTERPRISES -- USUALLY AN FTO -- HAS LITTLE CAPACITY TO REQUIRE OTHER AGENCEIS TO PROVIDE HOUSING, EVEN WHEN THE PROBLEM IS RAISED AT THE MINISTRY (OR EVEN MINISTER) LEVEL.
- 4. EMBASSY APPROCHES TO ROMANIAN OFFICIALS ON HOUSING HAVE BEEN RECEIVED SYMPATHETICALLY AND HAVE SOMETIMES RESULTED IN PROGRESS. PROBLEM IS NOT ONE OF BAD FAITYT BUHOF SHORT SUPPLY, BUREAUCRACY, AND PERHAPS SOMETCAES A ROMANIAN PRESUMPTION THAT LIVING IN A HOTEL IS SURELY BETTER THAN LIVING CONDITIONS FOR MOST ROMANIANS. THE TWO POSSIBLE SOLUTIONS, EVICTION, AND CONSTRUCTION, TAKE TIME EVEN IN ROMANIA. US COMPANIES HAVE OFTEN EEN RELUCTAMKNZR ASK NETYU EMBASSY TO INTERVENE BECAUSE THEY DID NOT WISH TO ANNOY THEIR BUSINESS PARTNERS WHO HAD ALREADY PROMISED FURTHER PROGRESS.
- 5. IN BRIEFING BUSINESSMEN CONTEMPLATING MAJOR CONTRACTS IN ROMANIA, WASHINGTON AND EWTC VIENNA MAY WISH TO URGE EARLY ATTENTION TO HOUSING AND OTHER LOGISPCAL PROBLEMS DURING NEGOTIATIONS WITH ROMANIAN OFFICIALS. AS IN OTHER UNDERDEVELPED COUNTRIES WITHOUT ADEQUATE INFRASTRUCTURE OR IMPORTS OF CONSUMER GOODS, COMAPNIES SEEKING A LONG-TERM BUSINESS RELATIONSHIP MUST GIVE SPECIAL ATTENTION TO PERSONNEL NEEDS BEFORE SIGNING THEIR CONTRACTS. VIETS

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